



Vine Capital is a single-family office with more than 40 years of family business operating experience in the food & agriculture supply chain. We invest to make the "hidden middle" of the food supply chain stronger & more resilient. We do so by focusing on businesses with unique capabilities and shared values. Unlike traditional private equity, we use our own capital with no pre-set investment horizon to help grow the long-term value of each business and develop customized solutions for each partner. Our investment philosophy is founded upon a desire to perpetuate legacy, fuel innovation, invest in people, and grow long-term value.

# On a mission to make safe, affordable, nutritious food a global reality.



#### **SPECIALTY FOOD & AGRICULTURE**

> Protein

- > Infant/juvenile
- > Specialty ingredients
- > Allergen-free
- › Nutritional products
- > Clean label
- Fresh/healthy
- > Agtech
- > Additives & flavorings

MIDDLE

## **Investment Philosophy**

- 1. Perpetuate Legacy
- 2. Fuel Innovation
- 3. Attract & Retain Great People
- 4. Grow Long-Term Value

#### **MANUFACTURING**

THE

**HIDDEN** 

- > Contract, private label & branded
- › Packaging
- Food processing, service & packaging equipment
- Machinery

#### **BUSINESS SERVICES**

- Alternative processing
- > Claims substantiation
- Food safety
- > Food waste
- › Nutrition labeling

- > Product development
- > Regulatory consulting
- Supply chain services
- > Specialty lab
- > IT & tech services

### **Investment Characteristics**

- > EBITDA between \$1 to \$20 million
- Long-term minority ownership, majority interest or buyout
- Transaction types: founder/familyowned growth equity, recapitalizations, corporate divestitures
- > North America

